

02-00088

300 Bland Street  
P.O. Box 770  
Bluefield, WV 24701



January 23, 2002

Mr. David Foster  
Utility Rate Specialist  
Tennessee Regulatory Authority  
460 James Robertson Parkway  
Nashville, Tennessee 37243-0505

RE: CTC-TN Special Residential Win-back Promotion - McMinnville and Sparta

Dear David:

The purpose of this filing is to notify the Tennessee Regulatory Authority of a residential "win-back" promotion in our McMinnville and Sparta exchanges. Any Citizens' residential customer in the Sparta or McMinnville exchange who refers an existing CLEC customer to Citizens and the referred customer retains basic local residential service for one month, the referring customer will receive a \$20 credit.

"Win-back" customers who subscribe to Citizens' basic local residential service will receive a credit of \$50 applied to each access line and spread over 6 months at a rate of \$8.33 credit per month. In addition, the "win-back" customer will receive \$10 per month in free features for up to 3 months. If a "win-back" customer subscribes to Caller ID, Citizens Select or Select Plus, they will receive a free Caller ID box. All installation and activation fees associated with this promotion will be waived.

This promotion is critical to our competitive response activity. Consequently, we are requesting expedited approval and are requesting the offering begin February 6 and end on May 31, 2002.

An additional copy of this filing is also enclosed. Please date stamp this copy and return it in the enclosed envelope. If you have any questions, please call me at 304-325-1216.

Sincerely,

A handwritten signature in black ink, appearing to read "J. Michael Swatts".

J. Michael Swatts  
State Government Affairs Director

Enclosure

**CITIZENS COMMUNICATIONS**

300 Bland Street  
Bluefield, WV 24701

**F A X C O V E R S H E E T**

DATE:	January 28, 2002	TIME:	3:45 PM
TO:	David Foster TRA	PHONE:	615-741-3939 X188
		FAX:	615-741-2336
FROM:	John Martin Citizens Communications	PHONE:	304-325-1526
		FAX:	304-325-1483
RE:	CTC-TN Special Residential Win-back Promotion – McMinnville and Sparta		

Number of pages including cover sheet: 2

**Message**

David,

Attached is a letter to modify the residential "win-back" promotion for CTC-TN, McMinnville and Sparta to include any new customer or win-back customer.

Thank you,

John

300 Bland Street  
P.O. Box 770  
Bluefield, WV 24701



January 28, 2002

Mr. David Foster  
Utility Rate Specialist  
Tennessee Regulatory Authority  
460 James Robertson Parkway  
Nashville, Tennessee 37243-0505

RE: CTC-TN Special Residential Win-back Promotion - McMinnville and Sparta

Dear David:

Citizens would like to modify the recent residential "win-back" promotion in our McMinnville and Sparta exchanges dated January 23, 2002, to include any "New Customer" as well as any "Win-back" customer.

An additional copy of this filing is also enclosed. Please date stamp this copy and return it in the enclosed envelope. If you have any questions, please call me at 304-325-1216.

Sincerely,

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J. Michael Swatts  
State Government Affairs Director

Enclosure

300 Bland Street  
P.O. Box 770  
Bluefield, WV 24701



January 23, 2002

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TARIFF FILING

0200080

Mr. David Foster  
Utility Rate Specialist  
Tennessee Regulatory Authority  
460 James Robertson Parkway  
Nashville, Tennessee 37243-0505

RE: CTC-TN Special Residential Win-back Promotion - McMinnville and Sparta

Dear David:

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J. Michael Swatts  
State Government Affairs Director

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300 Bland Street  
P.O. Box 770  
Bluefield, WV 24701

**CITIZENS**  
communications



January 22, 2002

Mr. David Foster  
Utility Rate Specialist  
Tennessee Regulatory Authority  
460 James Robertson Parkway  
Nashville, Tennessee 37243-0505

RE: CTC-TN Special Win-back Promotion - McMinnville and Sparta

Dear David:

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Sincerely,

J. Michael Swatts  
State Government Affairs Director

Enclosure